

# **VIETNAM DAILY**

### [Market Commentary]

The domestic stock market was dominated by red color, with real estate stocks leading the downtrend and liquidity declining today

### [Futures/ETFs]

Futures contracts dropped alongside the cash market

### [Market Movers]

GMD, PLX

### [Company Updates]

GAS, VRE

### September 14, 2023

|                     |          | Chg     |
|---------------------|----------|---------|
|                     | Index    | (%, bp) |
| Ho Chi Minh         | 1,223.81 | -1.18   |
| VN30                | 1,234.06 | -1.11   |
| VN30 futures        | 1,235.00 | -0.80   |
| Hanoi               | 251.86   | -1.66   |
| HNX30               | 537.52   | -2.51   |
| UPCoM               | 93.65    | -0.56   |
| USD/VND             | 24,210   | +0.26   |
| 10-yr govt bond (%) | 2.59     | +1      |
| Overnight rate (%)  | 0.17     | +3      |
| Oil (WTI, \$)       | 89.37    | +0.96   |
| Gold (LME, \$)      | 1,907.11 | -0.05   |



## Market Commentary

VNIndex 1,223.81P (-1.18%) Volume (mn shrs) 1,159.9 (+3.1%) Value (U\$mn) 1,114.8 (-9.6%)

HNXIndex 251.86P (-1.66%) Volume (mn shrs) 121.7 (-4.3%) Value (U\$mn) 105.9 (+2.1%)

UPCoM 93.65P (-0.56%)
Volume (mn shrs) 62.0 (-31.9%)
Value (U\$mn) 39.6 (-29.4%)

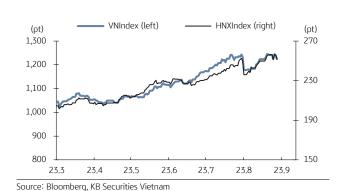
Net foreign buy (U\$mn) -7.7

The domestic stock market was dominated by red color, with real estate stocks leading the downtrend and liquidity declining today. Foreign investors net bought, focusing on Vinhomes (VHM, -5.95%), Hoa Phat Group (HPG, -2.11%), and Vin Group (VIC, -6.25%).

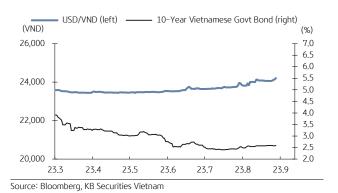
Deputy Minister of Planning and Investment stated that public spending disbursement in 8M23 achieved the highest pace in relative and absolute numbers against the same period in previous years. Specifically, 8M23 saw VND299,447 billion disbursed, equaling 39.6% of the target and 42.3% of the plan assigned by the Prime Minister. Vicem Ha Tien Cement (HT1, +0.96%), Fecon Corporation (FCN, +0.78%) advanced on the news.

US WTI crude oil increased 0.38% to USD88.86/barrel at 7:54 a.m. (Vietnam time), while Brent crude oil for November delivery decreased 0.03% to USD92.24/barrel. Oil and gas stocks traded higher, namely PV Coating (PVB, +5.69%), PVTechnical Services (PVS, +1.88%).

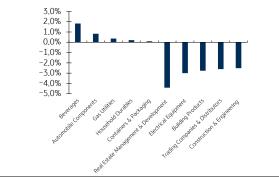
### VN Index & HNX Index



### USD/VND & 10-year government bond rates



### VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

### Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

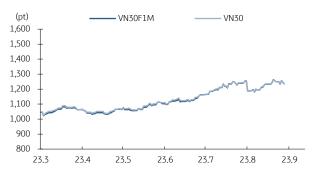
## **Futures/ETFs**

VN30 1,234.06P (-1.11%)
VN30 futures 1,235.0P (-0.80%)
Open 1,246.3P
High 1,251.9P
Low 1,226.1P

Futures contracts dropped alongside the cash market. The basis opened at – 2.25 bps, then fluctuated around –1.96 bps before closing at 0.94 bps. Trading volume increased today.

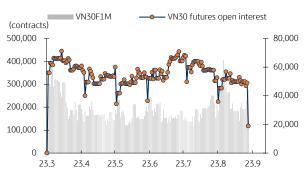
Contracts 288,521 (+5.0%)

### VN30 futures & VN30 index



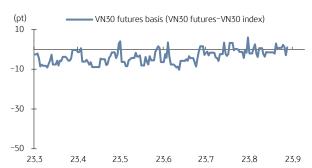
Source: Bloomberg, KB Securities Vietnam

### VN30 futures volume & open interest



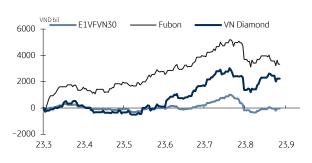
Source: Bloomberg, KB Securities Vietnam

### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

### Vietnam ETFs - Changes in Fund Total Asset

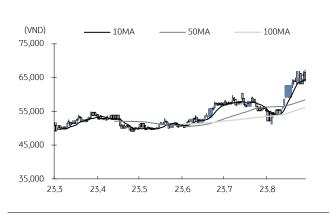


Source: FiinPro, KB Securities Vietnam

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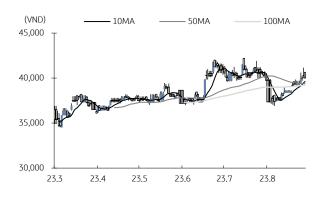
## **Market Movers**

### Gemadept Corporation (GMD)



Source: Bloomberg, KB Securities Vietnam

### Petrolimex (PLX)



Source: Bloomberg, KB Securities Vietnam

- GMD closed down 2.13% to VND64,200/share.
- GMD announced its plan to pay 20% dividends in cash for FY22 (VND2,000 per share). Accordingly, the expected payment date is September 22, and the ex-rights date is September 21. With more than 301 million outstanding shares, GMD must spend VND602 billion on this.

- PLX closed down 0.74% to VND40,000/share.
- Per PLX's financial statements for 8M23, revenue is about VND169,000 billion, equivalent to 89% of the full-year target and down 16% YoY. PLX's combined revenue in July and August alone went down 27% YoY to VND35,766 billion.



## **PV Gas** (GAS)

### FO & LPG prices should go up in 2H23

September 13, 2023

Analyst Pham Minh Hieu hieupm@kbsec.com.vn

First-half revenue and gross profit fell sharply over the same period in 2022 In the January–through–June period, PV Gas (GAS) posted revenue down 17% YoY and cost of goods sold (COGS) down 15% YoY, causing gross profit to drop sharply by 24% YoY. Crude oil, fuel oil (FO), and liquefied petroleum gas (LPG) prices fell by 24%, 29%, and 26% YoY respectively, dampening GAS's business results. Dry gas consumption rose among power plants but diminished at fertilizer plants and industrial parks (IPs), making aggregate sales almost unchanged.

Brent crude oil and FO prices are expected to go up in 2H23

We reiterate our belief that Brent crude oil prices will surpass USD80/barrel by the end of 2023, pushing FO prices up. FO will likely maintain its uptrend in 2H23 due to (1) growing energy demand for cooling in the wake of global temperatures reaching fresh new highs and (2) OPEC+ member countries tightening crude oil supply, boosting the demand for FO as an alternative input by Asian oil refineries.

LNG terminals remain a long-term growth driver

We find GAS's LNG terminals the solution to the problem of future declining natural gas supply. In July 2023, GAS received the first imported LNG shipment from supplier Shell to test operation at Thi Vai LNG Terminal Phase 1. Besides, Binh Thuan Province granted Investment Approval for Son My LNG Terminal. However, these projects are confronting risks in the midstream and downstream phases due to unresolved issues under sales and purchase agreements. We assess the profitability of LNG warehouses as low in their early stage.

We recommend BUY for GAS with a target price of VND118,800/share

Based on FCFF and P/E valuation methods, we recommend BUY for GAS. The target price is VND118,800 /share, equivalent to a total return of 15.7%.

## Buy maintain

| Target price                 | VND118,800    |
|------------------------------|---------------|
| Upside                       | 15.7%         |
| Current price (Sep 12, 2023) | VND102,700    |
| Consensus target price       | VND112,400    |
| Market cap (VNDbn/USDmn)     | 196,568/8,139 |
|                              |               |

| Trading data                       |               |
|------------------------------------|---------------|
| Free float                         | 4.2%          |
| 3M avg trading value (VNDbn/USDmn) | 60.9/2.5      |
| Foreign ownership                  | 2.9%          |
| Major shareholder                  | PetroVietnam  |
|                                    | (PVN) (95.8%) |

| rent price (Sep 12, 2023) | VND102,700    | Foreign ownership |           |
|---------------------------|---------------|-------------------|-----------|
| nsensus target price      | VND112,400    | Major shareholder | PetroViet |
| rket cap (VNDbn/USDmn)    | 196,568/8,139 |                   | (PVN) (95 |
|                           |               |                   |           |

| FY-end                         | 2021A  | 2022A   | 2023F  | 2024F  |
|--------------------------------|--------|---------|--------|--------|
| Net revenue (VNDbn)            | 78,992 | 100,724 | 89,617 | 91,879 |
| EBIT (VNDbn)                   | 10,374 | 17,799  | 14,893 | 15,573 |
| NPAT of parent company (VNDbn) | 8,673  | 14,794  | 13,089 | 13,889 |
| EPS (VND)                      | 4,356  | 7,647   | 6,839  | 7,257  |
| EPS growth (%)                 | 8.1    | 75.6    | -11.0  | 6.0    |
| P/E (x)                        | 16.6   | 14.0    | 17.4   | 16.4   |
| P/B (x)                        | 2.7    | 3.4     | 3.3    | 2.9    |
| ROE (%)                        | 17.0   | 24.6    | 19.3   | 18.3   |
| Dividend yield (%)             | 4.2    | 2.9     | 2.5    | 2.5    |

| Share price performance |      |      |       |       |  |
|-------------------------|------|------|-------|-------|--|
| (%)                     | 1M   | 3M   | 6M    | 12M   |  |
| Absolute                | -0.1 | 8.0  | -5.2  | -10.8 |  |
| Relative                | 0.6  | -1.5 | -18.4 | -8.9  |  |



Source: Bloomberg, KB Securities Vietnam



## Vincom Retail (VRE)

### Improved NOI and occupancy rates

September 12, 2023

Analyst Nguyen Duong Nguyen Nguyennd1@kbsec.com.vn

Premises leasing activities continue to grow in 2Q23

In 2Q23, Vincom Retail's (VRE) premises leasing posted VND1,944 billion in revenue (+7% YoY) and VND1,451 billion in NOI (+7% YoY), equivalent to a NOI margin of 75%.

VRE expects to post more than VND1,600 billion from the real estate sales in 2H23

In 1H23, VRE recorded VND200 billion in revenue from the real estate segment thanks to the handover of 24 shophouses from two projects in Dien Bien and Thai Hoa. According to the plan, VRE will hand over and record an additional VND1,600 – VND1,800 billion in revenue from this segment in 2H23.

VRE postponed the opening of VMM Grand Park to 2Q24

In the context of declining purchasing power of the retail industry, VMM Grand Park will be postponed to 2Q24. Thus, in 2023, VRE will only add VCP Ha Giang to the company's shopping mall network, adding 9,500 m<sup>2</sup> of gross floor area (GFA).

BUY recommendation with target price VND38,400

Applying the SOTP, we determine the reasonable price of VRE to be VND38,400/share, equivalent to an upside of 30% compared to the closing price on September 12, 2023.

## Buy maintain

| VND38,400 |
|-----------|
| 30%       |
| VND29,500 |
| VND37,700 |
| 6.7/2.8   |
|           |

| Trading data                       |              |
|------------------------------------|--------------|
| Free float                         | 40%          |
| 3M avg trading value (VNDbn/USDmn) | 210.7/8.8    |
| Major shareholder                  | SADO (40.5%) |

| Share price performance |     |     |      |     |  |
|-------------------------|-----|-----|------|-----|--|
| (%)                     | 1M  | 3M  | 6M   | 12M |  |
| Absolute                | -4% | 9%  | 2%   | 3%  |  |
| Relative                | -5% | -2% | -17% | 3%  |  |
|                         |     |     |      |     |  |

| FY-end                     | 2021A | 2022A | 2023F | 2024F |
|----------------------------|-------|-------|-------|-------|
| Net sales (VNDbn)          | 5,891 | 7,361 | 9,507 | 8,625 |
| Operating profit (VNDbn)   | 1,658 | 3,453 | 5,289 | 5,169 |
| NPAT of the parent (VNDbn) | 1,315 | 2,776 | 4,267 | 4,136 |
| EPS (VND)                  | 564   | 1,192 | 1,832 | 1,776 |
| EPS growth (%)             | -45%  | 111%  | 54%   | -3%   |
| P/E (x)                    | 53.3  | 22.1  | 14.7  | 15.1  |
| P/B (x)                    | 2.3   | 1.8   | 1.7   | 1.5   |
| ROE (%)                    | 4%    | 9%    | 12%   | 10%   |
| Dividend yield (%)         | 0%    | 0%    | 0%    | 0%    |



Source: Bloomberg, KB Securities Vietnam

## **KBSV Model Portfolio**

**KBSV Research Team** 

### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

|              | VN30 Index | Master Portfolio |
|--------------|------------|------------------|
| Daily return | -1.11%     | -0.96%           |
| Cum, return  | 22.77%     | 38.10%           |

### Performance vs VN30 Index

### KBSV domestic model portfolio

| Ticker                    | Inclusion<br>date | Close<br>23/09/14                     | Tăng/giảm<br>trong phiên<br>(%) | Cumulative<br>return<br>(%) | M ain investment catalysts  |
|---------------------------|-------------------|---------------------------------------|---------------------------------|-----------------------------|---|
| Manipation Davis          |                   |                                       |                                 |                             | - Cumulative NIM for last 4Q reached 4.26% thanks to favourable CASA and lending interest rates       |
| Marinetime Bank<br>(MSB)  | 23/09/05          | 14,800                                | 1.4%                            | -0.7%                       | - Total credit growth is 13.2%YTD, outperforming the industry growth rate of 2.06%                    |
| (IVI OD)                  |                   |                                       |                                 |                             | - Expected credit growth in 2023 to reach 17-20%  |
| DO4 0                     |                   |                                       |                                 |                             | - EPC and industrial production segments in 2H2023 will be improved thanks to Power Plan VIII         |
| PC1 Group<br>(PC1)        | 23/08/01          | 30,800                                | 0.0%                            | 10.4%                       | - New contributions from Nickel mines and industrial parks will offset reduced profits                |
| (FCI)                     |                   |                                       |                                 |                             | from the remaining segments   |
|                           |                   |                                       |                                 |                             | - Positive business results in 7M, achieving the growth target of 18%-20% in 2023 is feasible         |
| FPT Corp<br>(FPT)         | 19/12/31          | 81,200                                | -2.5%                           | 25.9%                       | - Benefit from the digital transformation trend, as well as technology growth in the US and Japan     |
| (1 - 1)                   |                   |                                       |                                 |                             | - The investment education segment maintains a high and stable growth rate                            |
| D/ D ::::                 |                   |                                       |                                 |                             | - Demand for rig rental increased sharply while supply tightened                                      |
| PV Drilling<br>(PVD)      | 23/08/01          | 24,400                                | -2.0%                           | -1.8%                       | - Expectation of improvement in JU rig freight rates  |
| (FVD)                     |                   |                                       |                                 |                             | - Expect the domestic E&P market to be more vibrant from 2024   |
| Debess                    |                   |                                       |                                 |                             | - Pork price will continue to recover to around 65-68,000 VND/kg in the second half of the year       |
| Dabaco<br>(DBC)           | 23/09/05          | 26,800                                | 1.1%                            | 5.1%                        | - Input material prices often tend to decrease during El Nino, helping LNG margins improve            |
| (DBC)                     |                   |                                       |                                 |                             | - Expectation to record a profit of 150 billion VND from the Parkview project                         |
| TNG Inv. &                |                   |                                       |                                 |                             | - Achieved positive business results in the first 7 months with expected growth of 18%-20% in 2023    |
| Trading                   | 23/09/05          | 95,900                                | -2.1%                           | 200.2%                      | - Benefit from technology growth in key markets (USA, Japan)  |
| (TNG)                     |                   |                                       |                                 |                             | - The investment education segment maintains a high and stable growth rate                            |
|                           |                   |                                       |                                 |                             | - The decline in freight rates will slow down and revenue from the fleet will continue to maintain    |
| Hai An Transport<br>(HAH) | 23/09/05          | 38,550                                | 1.4%                            | 7.8%                        | - Proposal to adjust the floor price of loading and unloading services at the port to increase by 10% |
| (IIAII)                   |                   |                                       |                                 |                             | - HAH is investing in 3 new ships with a total expected investment capital of up to 2,000 billion VNI |
| Phu Nhuan                 |                   |                                       |                                 |                             | - Business results recover thanks to: (1) wedding, holiday season; and (2) purchasing power recover   |
| Jewelry                   | 19/12/31          | 20,500                                | -3.3%                           | 1.5%                        | - GPM improved thanks to changing commodity structure and inventory management efficiency             |
| (PNJ)                     |                   |                                       |                                 |                             | - Valuation is fair as the price has reflected the expectation of decelerating business results       |
| Binh Son                  |                   |                                       |                                 |                             | - The crack spread in the world can be improved when China and the US enter the peak season           |
| Refinery                  | 23/08/01          | 31,800                                | -0.5%                           | 9.8%                        | - Plan to postpone plant maintenance helps revenue and NPAT increase sharply                          |
| (BSR)                     |                   |                                       |                                 |                             | - STB has enough profit space to make provisions for VAMC bonds as planned.                           |
| Cocombonk                 |                   | · · · · · · · · · · · · · · · · · · · |                                 |                             | - STB benefited from (1) the moves to reduce the interest rate; (2) Improved liquidity                |
| Sacombank<br>(STB)        | 23/08/01          | 21,500                                | -3.2%                           | 10.8%                       | - STB is in the group with the lowest bad debt ratio and group 2 debt decreased in 1Q2023             |
| . (0.2)                   |                   |                                       |                                 |                             | - STB has enough profit margin to make provision for VAMC bonds as planned.                           |

Source: Bloomberg, KB Securities Vietnam

## **Market Monitors**

Ho Chi Minh - Net foreign buys/sells

|        | Chg   | For, own | Net buy  |
|--------|-------|----------|----------|
| Ticker | (%)   | (%, -1d) | (VND bn) |
| VNM    | 0.4%  | 55.0%    | 99.6     |
| KBC    | 1.0%  | 20.8%    | 92.1     |
| SSI    | -0.4% | 44.0%    | 56.1     |
| PVD    | 1.1%  | 21.2%    | 27.8     |
| VRE    | -0.3% | 32.7%    | 21.7     |
|        | Chg   | For, own | Net sell |
| Ticker | (%)   | (%, -1d) | (VND bn) |
| VHM    | -6.0% | 24.2%    | -90.6    |
| HPG    | -2.1% | 25.7%    | -72.8    |
| VIC    | -6.3% | 13.0%    | -59.4    |
| STB    | -0.5% | 23.4%    | -53.6    |
| SAB    | 2.2%  | 62.1%    | -51.2    |

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

| <u> </u>                         | , ,   |                    |
|----------------------------------|-------|--------------------|
|                                  | Chg   | Key                |
| Top 5 best performers            | (%)   | stocks             |
| Beverages                        | 5.5%  | SAB, BHN, SMB, SCD |
| Capital Markets                  | 3.9%  | SSI, VND, HCM, VCI |
| Specialty Retail                 | 3.4%  | MWG, FRT, CTF, HAX |
| Gas Utilities                    | 3.0%  | GAS, PGD, PMG      |
| Oil, Gas & Consumable Fuels      | 1.6%  | PLX, PGC, CNG, GSP |
|                                  | Chg   | Key                |
| Top 5 worst performers           | (%)   | stocks             |
| Real Estate Management &         | -7.4% | VHM, VIC, NVL, BCM |
| Development                      |       |                    |
| Trading Companies & Distributors | -5.6% | VPG, TSC, BTT, TNA |
| Automobile Components            | -3.7% | DRC, CSM, PAC, TNC |
| Textiles, Apparel & Luxury Goods | -3.1% | PNJ, TCM, MSH, GIL |
|                                  |       |                    |
| Building Products                | -3.0% | VGC, BMP, SHI, DAG |

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

|        | Chg   | For. own | Net buy  |
|--------|-------|----------|----------|
| Ticker | (%)   | (%, -1d) | (VND bn) |
| PVS    | 1.9%  | 20.1%    | 13.7     |
| BVS    | -1.3% | 7.7%     | 5.9      |
| TIG    | -0.9% | 11.4%    | 5.3      |
| IDC    | -2.1% | 1.2%     | 4.3      |
| VNR    | -1.7% | 27.8%    | 0.4      |
|        | Chg   | For, own | Net sell |
| Ticker | (%)   | (%, -1d) | (VND bn) |
| TNG    | -3.3% | 20.0%    | -7.8     |
| CEO    | -4.9% | 4.7%     | -6.6     |
| MBS    | 2.6%  | 0.7%     | -1.7     |
| NVB    | -1.4% | 7.8%     | -1.5     |
| SHS    | -3.5% | 11.7%    | -0.4     |

Source: FiinPro, KB Securities Vietnam

### Sectors - Top 5 best/worst monthly performance

|                                  | Chg    | Key                |
|----------------------------------|--------|--------------------|
| Top 5 best performers            | (%)    | stocks             |
| Capital Markets                  | 22.5%  | SSI, VND, HCM, VCI |
| IT Services                      | 16.4%  | FPT, CMG, ELC      |
| Chemicals                        | 10.5%  | GVR, DGC, DPM, DCM |
| Specialty Retail                 | 8.1%   | MWG, FRT, CTF, HAX |
| Beverages                        | 5.8%   | SAB, BHN, SMB, SCD |
|                                  | Chg    | Key                |
| Top 5 worst performers           | (%)    | stocks             |
| Real Estate Management &         | -15.8% | VHM, VIC, NVL, BCM |
| Development                      |        |                    |
| Health Care Providers & Services | -8.1%  | TNH, JVC, VMD      |
| Electric Utilities               | -5.0%  | PGV, NT2, PPC, TTA |
| Independent Power and Renewable  | -3.7%  | POW, VSH, GEG, TMP |
| Electricity Producers            |        |                    |
| Insurance                        | -2.7%  | BVH, MIG, BIC, BMI |

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

| Sector                  | Code | Company name     | Price   | Mkt cap<br>(VNDbn,       | Trading value       | For<br>avail      | P/E(X) |      | EPS<br>CAGR | ROE(%) |      | P/B(X) |     | Performance (%) |       |       |    |
|-------------------------|------|------------------|---------|--------------------------|---------------------|-------------------|--------|------|-------------|--------|------|--------|-----|-----------------|-------|-------|----|
| 360101                  | Code | Company name     | 1 1166  | (VNDbn,<br>USDmn)        | (VNDmn,<br>USDmn)   | avaii<br>(% - 1d) | 20E    | 21E  | CAGR<br>(%) | 20E    | 21E  | 20E    | 21E | 1D              | 1W    | 1M    | ΥT |
|                         | VIC  | VINGROUP JSC     | 97,778  | 372,067<br>(16.170)      | 1,228,830<br>(51.2) | 22.5              | 62.4   | 70.3 | 14.7        | 3.0    | 2.5  | 1.9    | 1.8 | -6.3            | -8.7  | -24.3 |    |
|                         | VHM  | VINHOMES JSC     | 79,385  | 339,478<br>(14.753)      | 403,370<br>(16.8)   | 26.6              | 6.0    | 5.5  | 35.9        | 21.3   | 19.4 | 1.2    | 1.0 | -6.0            | -11.1 | -19.9 |    |
| Real                    | VRE  | VINCOM RETAIL JS | 34,850  | 79,190<br>(3.442)        | 179,298<br>(7.5)    | 17.8              | 15.7   | 14.8 | -7.6        | 11.8   | 11.5 | 1.7    | 1.6 | -0.3            | -4.6  | -4.6  |    |
| estate                  | NVL  | NOVALAND INVESTM | 45,853  | 86,712<br>(3.768)        | 1,020,595<br>(42.5) | 31.3              | -      | -    | 6.7         | -3.8   | -0.7 | 1.0    | 1.0 | -6.3            | -13.4 | -12.0 |    |
|                         | KDH  | KHANGDIENHOUSE   | 28,347  | 19,167<br>(833)          | 63,113<br>(2.6)     | 11.6              | 26.6   | 24.0 | 13.7        | 8.2    | 8.2  | 1.9    | 1.8 | -2.0            | -5.1  | -5.2  |    |
|                         | DXG  | DATXANHGROUP     | 21,130  | 12,594<br>(547)          | 531,600<br>(22.1)   | 13.9              | 39.6   | 41.8 | -           | 3.7    | 3.4  | 1.4    | 1.3 | -2.3            | -6.8  | 4.4   |    |
|                         | VCB  | BANK FOR FOREIGN | 67,686  | 378,305<br>(16.441)      | 140,041<br>(5.8)    | 6.3               | 15.0   | 12.7 | 11.7        | 22.7   | 21.3 | 2.8    | 2.3 | 0.0             | -0.4  | 0.1   |    |
|                         | BID  | BANK FOR INVESTM | 34,507  | 174,556<br>(7.586)       | 65,926<br>(2.7)     | 12.7              | 11.8   | 9.5  | -5.3        | 19.5   | 19.9 | 2.0    | 1.6 | -0.5            | -1.3  | -1.8  |    |
|                         | TCB  | VIETNAM TECHNOLO | 38,900  | (5.925)                  | (9.3)               | 0.0               | 6.6    | 5.2  | 14.3        | 15.1   | 16.5 | 0.9    | 0.8 | -0.3            | -2.4  | 3.3   |    |
|                         | CTG  | VIETNAM JS COMM  | 28,512  | 137,021<br>(5.955)       | (9.3)               | 1.4               | 9.1    | 7.5  | 50.3        | 16.8   | 17.6 | 1.3    | 1.1 | 2.0             | 1.7   | 2.8   |    |
| Banks                   | VPB  | VIETNAM PROSPERI | 15,296  | (4.406)                  | 429,658<br>(17.9)   | 0.0               | 10.6   | 8.2  | 18.8        | 11.4   | 12.9 | 1.3    | 1.2 | -0.2            | 3.0   | 2.1   |    |
|                         | MBB  | MILITARYCOMMERC  | 14,063  | 73,327                   | (8.7)               | 0.0               | 5.0    | 4.2  | 14.6        | 22.5   | 22.7 | 1.1    | 0.9 | 0.5             | -0.8  | 1.1   |    |
|                         | HDB  | HDBANK           | 14,191  | 40,641<br>(1.766)        | (2.8)               | 4.2               | 6.1    | 4.1  | 23.3        | 19.8   | 24.5 | 1.1    | 0.9 | 0.3             | 1.2   | 2.0   |    |
|                         | STB  | SACOMBANK        | 18,600  | 33,548                   | 770,613             | 14.0              | 8.0    | 5.2  | 26.5        | 18.8   | 23.5 | 1.3    | 1.0 | -0.5            | -3.6  | -0.3  |    |
|                         | TPB  | TIEN PHONG COMME | 14,821  | 28,732<br>(1.249)        | 169,010<br>(7.0)    | 0.0               | 7.3    | 6.3  | 37.4        | 19.6   | 19.7 | 1.2    | 1.0 | -1.3            | -3.3  | 1.9   |    |
|                         | EIB  | VIETNAM EXPORT-I | 15,417  | (988)                    | 187,425<br>(7.8)    | 0.2               | -      | -    | 27.3        | -      | -    | -      | -   | 0.0             | -0.6  | 1.6   |    |
| Insurance               | BVH  | BAOVIETHOLDING   | 61,900  | 45,950<br>(1.997)        | 33,505<br>(1.4)     | 21.0              | 17.7   | 16.8 | 15.8        | 9.3    | 9.4  | 1.6    | 1.5 | -0.8            | -1.2  | -3.6  |    |
|                         | ВМІ  | BAOMINHINSURANC  | 22,250  | 2,439<br>(106)           | (0.4)               | 14.2              | -      | -    | 9.1         | 13.4   | -    | -      | -   | 1.4             | -0.9  | 11.4  | _  |
|                         | SSI  | SSISECURITIESC   | 20,676  | 19,947<br>(867)<br>9,108 | 997,479 (41.6)      | 55.4              | 30.1   | 24.4 | -3.2        | 8.1    | 9.7  | 2.4    | 2.4 | -0.4            | 5.9   | 22.3  |    |
| Securities              | VCI  | VIETCAP          | 21,154  | (396)                    | 241,400<br>(10.1)   | 71.9              | 30.6   | 22.8 | -4.0        | 10.5   | 13.6 | 3.2    | 3.0 | -1.8            | 3.6   | 10.8  |    |
|                         | HCM  | HOCHI MINH CITY  | 22,265  | 8,907<br>(387)           | 254,749<br>(10.6)   | 52.4              | -      | -    | -19.0       | -      | -    | -      | -   | -3.2            | 2.1   | 11.7  |    |
|                         | VND  | VNDIRECTSECURIT  | 6,983   | 5,734                    | 735,820             | 27.2              | 25.1   | 18.8 | 36.3        | 7.9    | 10.2 | 2.0    | 1.9 | -1.4            | 1.5   | 12.9  |    |
|                         | VNM  | VIETNAM DAIRYP   | 109,000 | 227,805<br>(9.900)       | (11.5)              | 42.1              | 18.9   | 16.1 | 4.0         | 28.8   | 31.5 | 5.4    | 5.5 | 0.4             | -0.1  | 8.2   |    |
| Consumer                | SAB  | SAIGONBEERALCO   | 96,250  | 123,447<br>(5.365)       | 59,691<br>(2.5)     | 36.9              | 23.6   | 21.2 | 7.3         | 19.4   | 19.7 | 4.3    | 3.8 | 2.2             | 6.2   | 7.8   |    |
| staples                 | MSN  | MASAN GROUP CORP | 79,250  | 111,712<br>(4.855)       | 160,611<br>(6.7)    | 16.5              | 56.5   | 32.0 | -51.9       | 9.6    | 12.0 | 5.4    | 4.5 | -1.9            | -4.1  | -4.4  |    |
|                         | HNG  | HOANG ANH GIA LA | 12,450  | (600)                    | (0.7)               | 48.8              | -      | -    | -           | -      | -    | -      | -   | -1.7            | -3.6  | -8.7  | _  |
| Industrials             | VJC  | VIETJETAVIATION  | 131,800 | (3.001)                  | 94,686              | 11.0              | 56.7   | 26.0 | -88.5       | 6.4    | 13.2 | 3.4    | 2.9 | 0.0             | -2.0  | -1.2  |    |
| transport)              | GMD  | GEMADEPTCORP     | 33,100  | 9,976<br>(434)           | 93,209              | 10.8              | 11.2   | 17.6 | -57.0       | 30.4   | 12.6 | 2.2    | 2.0 | -2.1            | 0.5   | 15.3  |    |
|                         | CII  | HOCHIMINHCITY    | 22,600  | 5,398                    | 264,978<br>(11.0)   | 38.4              | 18.6   | 15.1 | 65.7        | 2.4    | 3.8  | 1.1    | 1.1 | -3.3            | 0.9   | 3.6   |    |
|                         | ROS  | FLC FAROS CONSTR | 3,670   | 2,083<br>(091)           | #N/A<br>(#N/A)      | 46.4              | -      | -    | -92.4       | -      | -    | -      | -   | -               | -     | -     |    |
| Industrials<br>(capital | GEX  | GELEXGROUP JSC   | 15,802  | 10,411<br>(452)          | 583,858<br>(24.3)   | 37.7              | -      | -    | -14.4       | -      | -    | -      | -   | -4.8            | 0.2   | 9.1   |    |
| goods)                  | CTD  | COTECCONS CONSTR | 73,200  | 5,438<br>(236)           | 57,783<br>(2.4)     | 3.6               | 23.0   | 19.7 | -52.4       | 2.1    | 1.8  | 0.6    | 0.6 | -2.4            | -1.8  | -3.1  |    |
|                         | REE  | REE              | 45,066  | 18,419<br>(800)          | 44,033<br>(1.8)     | 0.0               | 9.5    | 8.3  | -4.5        | 14.7   | 15.2 | 1.3    | 1.2 | -0.8            | -1.1  | -0.9  |    |

Source: Bloomberg, KB Securities Vietnam

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Жь KB Securities | VIETNAM

Vietnam - Focus stocks

| Sector        | Code | Company name     | Price   | Mkt cap                 | Trading<br>value         | For               | P/E   | ( X) | EPS<br>CAG | ROE  | ( %) | P/B | ( X) | Pe   | rforma | nce (% | ,)  |
|---------------|------|------------------|---------|-------------------------|--------------------------|-------------------|-------|------|------------|------|------|-----|------|------|--------|--------|-----|
| Sector        | Code | Company name     | Price   | (VNDbn,<br>USDmn)       | (VNDmn,<br>USDmn)        | avail<br>(%, -1d) | 20E   | 21E  | R<br>(%)   | 20E  | 21E  | 20E | 21E  | 1D   | 1W     | 1M     | YTD |
|               | GAS  | PETROVIETNAM GAS | 90,100  | 172,447<br>(7.494)      | 59,854<br>(2.5)          | 46.1              | 16.4  | 15.8 | -17.5      | 18.9 | 16.6 | 3.1 | 2.9  | 0.4  | 3.0    | 5.4    | 4.  |
| Utilities     | NT2  | PETROVIETNAMNHO  | 22,850  | 6,578<br>(286)          | 23,728                   | 31.4              | 12.3  | 10.3 | -10.5      | 13.7 | 16.2 | 1.7 | 1.6  | -2.1 | -4.7   | -7.6   | -5. |
|               | PPC  | PHA LAITHERMAL   | 26,200  | 8,400<br>(365)          | 3,543<br>(0.1)           | 34.1              | 17.0  | 9.6  | -5.1       | 5.9  | 10.3 | 0.9 | 0.9  | 0.7  | -1.0   | 1.4    | 16. |
|               | HPG  | HOA PHATGRP JSC  | 24,986  | 145,287<br>(6.314)      | 839,699<br>(35.0)        | 18.0              | 22.2  | 12.4 | 21.9       | 7.4  | 12.8 | 1.6 | 1.4  | -2.1 | -3.0   | -1.2   | 54. |
|               | DPM  | PETROVIETNAM FER | 17,400  | 6,809<br>(296)          | 168,308<br>(7.0)         | 36.5              | 11.6  | 8.7  | -0.5       | 9.9  | 13.6 | 1.2 | 1.2  | 0.0  | 3.7    | -4.3   | -8. |
| Materials     | DCM  | PETROCA MAU FER  | 13,650  | 7,226<br>(314)          | 162,778<br>(6.8)         | 46.5              | 13.6  | 9.0  | -4.5       | 11.6 | 17.6 | 1.7 | 1.5  | -1.6 | 6.2    | 0.1    | 26. |
|               | HSG  | HOA SEN GROUP    | 18,314  | 11,063<br>(481)         | 272,548<br>(11.3)        | 38.9              | -     | 22.1 | 67.9       | 1.3  | 6.0  | 1.2 | 1.1  | -3.2 | -0.9   | 6.0    | 89. |
| AA            | AAA  | ANPHATBIOPLAST   | 12,864  | 3,138<br>(136)          | 98,905<br>(4.1)          | 97.2              | -     | -    | 17.2       | -    | -    | -   | -    | -2.8 | -7.2   | -13.1  | 50  |
|               | PLX  | VIETNAM NATIONAL | 56,100  | 68,375<br>(2.972)       | 45,728<br>(1.9)          | 4.6               | 19.7  | 14.4 | -51.0      | 12.0 | 12.5 | 2.0 | 1.8  | -0.7 | 1.7    | -1.4   | 26. |
| Energy        | PVD  | PETROVIETNAM DRI | 17,727  | 9,854<br>(428)          | 117,078<br>(4.9)         | 39.9              | 38.4  | 23.1 | -11.9      | 4.9  | 8.0  | 1.0 | 1.0  | 1.1  | 1.1    | 4.5    | 50. |
|               | PVT  | PETROVIETTRANSP  | 17,900  | 5,793<br>(252)          | 98,096<br>(4.1)          | 35.9              | 8.9   | 8.3  | 2.2        | 15.5 | 14.7 | 1.2 | 1.2  | 1.4  | 11.0   | 11.3   | 18. |
|               | MWG  | MOBILEWORLD INV  | 46,500  | (2.826)                 | 418,900<br>(17.4)        | 0.0               | 68.4  | 18.5 | 14.4       | 2.8  | 17.0 | 3.5 | 3.1  | -0.3 | 4.2    | 5.7    | 33. |
| Consumer      | PNJ  | PHUNHUANJEWELR   | 65,625  | 19,895                  | 53,923                   | 0.0               | 15.1  | 12.9 | 2.4        | 20.3 | 21.1 | 2.9 | 2.6  | -2.5 | -3.6   | 2.3    | -9. |
| discretionary | YEG  | YEAH1GROUP CORP  | 40,300  | 1,261<br>(055)          | (0.0)                    | 70.6              | -     | -    | -          | -    | -    | -   | -    | 0.0  | 0.0    | -5.4   | 48  |
|               | FRT  | FPT DIGITAL RETA | 16,348  | 2,227<br>(097)<br>8,387 | 89,654<br>(3.7)          | 30.3              | 310.3 | 23.7 | -75.2      | 0.6  | 18.5 | 5.3 | 4.3  | 0.0  | 0.2    | 13.7   | 40. |
|               | PHR  | PHUOC HOA RUBBER | 61,900  | (365)<br>13,114         | 21,635<br>(0.9)<br>5,188 | 34.6              | 13.3  | 15.8 | 41.2       | 15.3 | 12.5 | 2.0 | 1.9  | -0.8 | -5.1   | -3.8   | 24. |
| Healthcare    | DHG  | DHGPHARMACEUTIC  | 100,300 | (570)<br>6,016          | (0.2)<br>#N/A            | 45.4              | 13.7  | 12.8 | 10.7       | 25.4 | 23.8 | 3.2 | 2.7  | -1.7 | -4.0   | 2.2    | 39. |
|               | PME  | PYMEPHARCOJSC    | 80,200  | (261)<br>61,301         | (#N/A)<br>249,907        | 11.7              | -     | -    | 1.6        | -    | -    | -   | -    | -    | -      | -      |     |
| IT            | FPT  | FPTCORP          | 49,275  | (2.664)                 | (10.4)                   | 0.0               | 20.2  | 16.4 | 15.5       | 27.2 | 28.7 | 6.2 | 5.2  | -2.1 | -2.0   | 16.1   | 43. |

Source: Bloomberg, KB Securities Vietnam

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### Investment ratings & definitions

### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

| Buy:         | Hold:        | Sell:        |
|--------------|--------------|--------------|
| +15% or more | +15% to -15% | -15% or more |

### **Investment Ratings for Sectors**

(based on expectations for absolute price gains over the next 6 months)

| Positive:             | Neutral:                        | Negative:               |
|-----------------------|---------------------------------|-------------------------|
| Outperform the market | Perform in line with the market | Undernerform the market |

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